



BERJAYA SOMPO INSURANCE

SOMPO, A Century of Trust



COMPANY PHILOSOPHY

Our Vision

We are committed to being the leading insurer of choice by providing quality solutions in the best interest of our customers.

Our Mission

We are an organization built on foundation blocks of ethics, integrity and professionalism, committed to fulfilling the expectations of our stakeholders and contributing to the Malaysian economy and society.

Our Core Values

Fairness

We promote an environment that ensures fairness, equal opportunity, and diversity.

Accountability

We take ownership and deliver on our commitments.

Innovation

We embrace change in order to continually innovate and improve our products and services in meeting our customers' needs.

Transparency

We strive for transparency in our business conduct by providing relevant and accessible information to our stakeholders.

Honesty

We conduct our business with honesty and uphold highest ethical standards in all situations.

COMPANY INFORMATION

You Can Always Count On Us

Based in Malaysia, Berjaya Sompo Insurance Berhad (“Berjaya Sompo”) is a member of Sompo Group. Sompo Group boasts a global business network encompassing 211 cities in 32 countries and regions, including Europe, the Middle East, North America, Central and South America, Asia, Oceania and Africa.

Bolstered by the Group’s strong global presence and world-class expertise and experience, Berjaya Sompo is a leading name in general insurance in the country, with an ever expanding network that presently comprises 20 offices and over 2,800 agents nationwide. We provide a comprehensive range of general insurance solutions for individuals and corporations. With a workforce that numbers well over 600, we are well positioned to offer you the best level of support and services during your times of need.

At Berjaya Sompo, we are dedicated to keep you covered as best as we can.

Sompo Group deploys various businesses, including Domestic P&C Insurance, Domestic Life Insurance, Overseas Insurance, Nursing Care & Healthcare Business and other businesses.

Group Businesses



BOARD OF DIRECTORS

BOARD OF DIRECTORS

Azhar bin Mohamad (Chairman)
Datuk Yong Bun Fou
Ahmad Subri bin Abdullah
Tan Sri Dr Ong Hong Peng
Daniel Neo
Tan Chong Liong

COMPANY SECRETARY

Tina Chin Sok Keng

REGISTERED OFFICE

1-38-1 & 1-38-2, Menara Bangkok Bank
Laman Sentral Berjaya
105, Jalan Ampang
50450 Kuala Lumpur

HEAD OFFICE

Level 38, Menara Bangkok Bank
105, Jalan Ampang
50450, Kuala Lumpur
E-mail: info@bsompo.com.my
Website: www.berjayasompo.com.my

MANAGEMENT TEAM

Tan Sek Kee

Chief Executive Officer

Futoshi Hanahara

Deputy Chief Executive Officer

Stuart Chua Yu Tang

Chief Distribution Officer

Gan Mei Mei

Chief Financial Officer

Wong Wai Kit

Human Resources

Yap Foo Vee

Commercial Lines

Sim Siew Fuang

Health

Teh Yau Kun

Claims

Nicholas Lai Ah Ting

Information Technology

Wing Lam

Reserving

Elaine Chan Choy Fong

Reinsurance

Leong See Meng

Chief Technical Officer

Liyana Ang

Chief Risk Officer

Steven Tan Chek Pow

KL Agency

Sivamaran A/L Seenivasan

Internal Audit

Chen Hsiao Chuen

Branch Operations

Mawarni Adam

Brand, Marketing and Communications

Danny Yap Hon Min

Retail Lines

Tricia Mallika Appaduray

Compliance

Roy Siew Heng Cheong

Head of Digital

Vanessa Ngew

Chief Operating Officer

Phang Yin Peng

Commercial Business

Shamsul Murfiz Mokmin

Global Business

June Gan Guat Sim

Bancassurance - Retail

Tan Sok Peng

Bancassurance - Distributions

Koh Pei Sze

Broking

Mohd Ashadi Azwan

Franchise

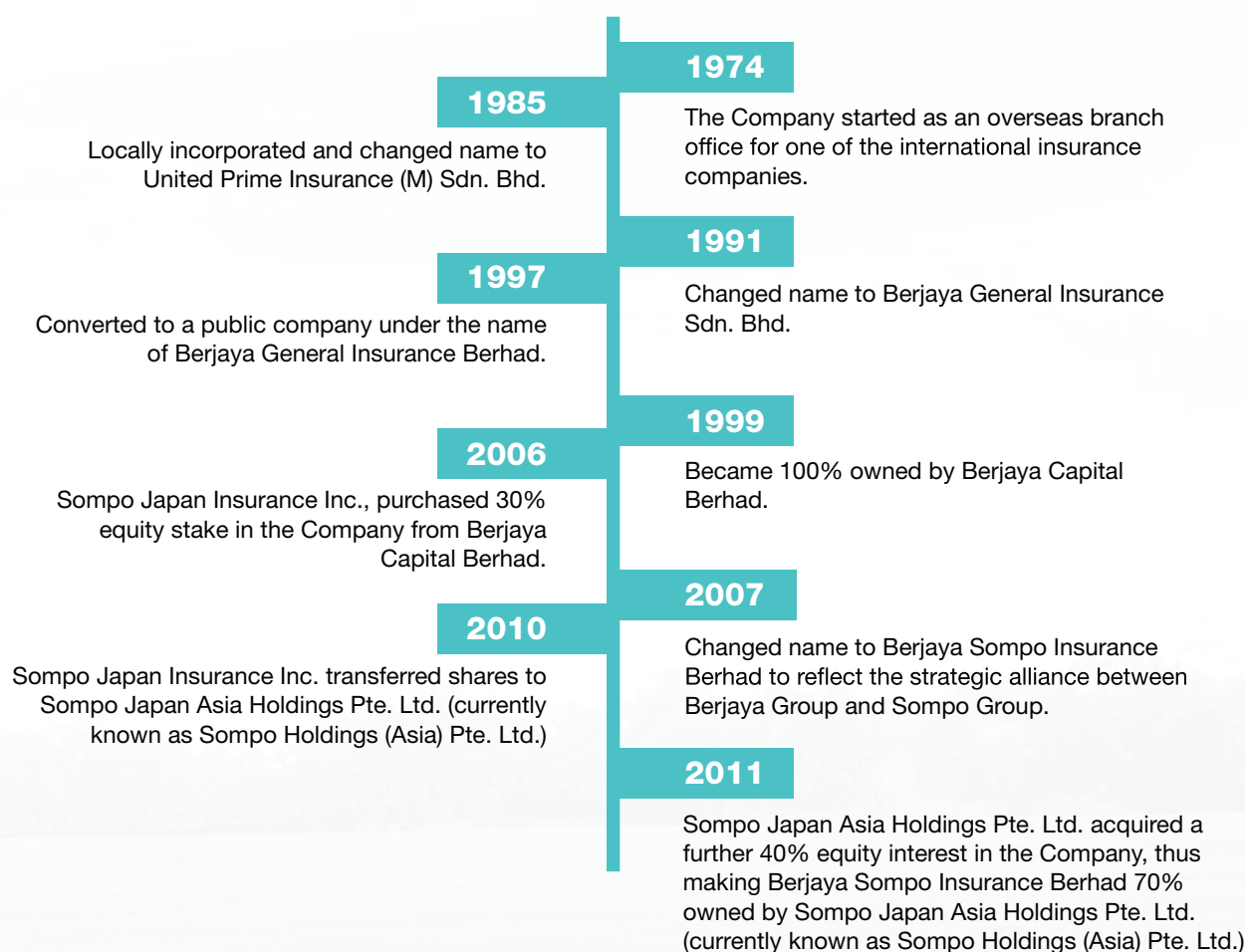
Lee Wei Kong

Corporate Direct

FINANCIAL HIGHLIGHTS

Year Ended	31/12/2013 RM '000	31/12/2014 RM '000	31/12/2015 RM '000	31/12/2016 RM '000	31/12/2017 RM '000
Gross Premium	546,396	630,529	698,352	730,228	776,228
Underwriting Profit / (Loss)	34,855	39,217	18,784	27,221	2,030
Investment Income	48,415	50,501	84,475	48,436	52,500
Profit Before Tax	83,270	89,718	103,259	75,657	54,530
Profit After Tax	67,510	75,854	83,832	55,030	48,110
Share Capital	118,000	118,000	118,000	118,000	118,000
Shareholders' Fund	552,807	616,199	685,734	745,582	801,699
Total Assets	1,369,116	1,591,480	1,969,292	1,830,756	2,021,690

COMPANY MILESTONES



BRANCH NETWORK

WEST MALAYSIA

HEAD OFFICE

Level 38, Menara Bangkok Bank
105, Jalan Ampang
50450 Kuala Lumpur

Customer Service

Level 36, Menara Bangkok Bank
105, Jalan Ampang
50450 Kuala Lumpur
Tel.: 03-2170 7300
Fax: 03-2170 4800

info@bsompo.com.my

Central Region

Regional Head | Cecilia Chia Mee Han

KLANG

7-G, Ground Floor
Jalan Tiara 2B
Bandar Baru Klang
41150 Klang, Selangor
Tel.: 03-3324 9896
Fax: 03-3323 1955 / 03-3324 9946

Regional Head

Cecilia Chia Mee Han
mhchia@bsompo.com.my

PETALING JAYA

94B Jalan SS21/62
Damansara Utama
47400 Petaling Jaya
Tel.: 03-7710 0016
Fax: 03-7710 0032

Branch Head

Carol Low Pheck Leng
pllow@bsompo.com.my

SEREMBAN

74-G, Jalan Era Square 2
Era Square
70200 Seremban
Negeri Sembilan
Tel.: 06-760 9662
Fax: 06-760 9418

Northern Region

Regional Head | Zandra Ng Chiok Ping

ALOR SETAR

3 A&B,
Kompleks Perniagaan Gunung Inas,
Lebuhraya Sultanah Bahiyah,
05400 Alor Setar, Kedah
Tel.: 04-771 6122 / 04-771 6123
Fax: 04-771 6121

Branch Head

Saw Lee Sun
lssaw@bsompo.com.my

BUTTERWORTH

No. 7237, Jalan Permatang Pauh
Taman Bagan
13400 Butterworth, Penang
Tel.: 04-323 4200 / 04-323 4202
Fax: 04-323 4209

Branch Head

Ray Ng Hok Guan
hgng@bsompo.com.my

IPOH

Wisma BSI, No. 35-37
Jalan Hussein
30250 Ipoh, Perak
Tel.: 05-241 3895
Fax: 05-241 3904

Branch Head

Steven Lee Lih Wei
lwlee@bsompo.com.my

PENANG

98-G-021
Prima Tanjung Business Centre
Jalan Fettes
Bandar Tanjung Tokong
11200 Penang
Tel.: 04-899 4340
Fax: 04-899 0018

Branch Head

Santichard Sawat
santichard.sawat@bsompo.com.my

SITIAWAN

No. 3, Ground Floor
Jalan SM 1C/15, Fasa 1C4
32040 Sri Manjung, Perak
Tel.: 05-688 1895
Fax: 05-688 4897

Branch Head

Tan Lee Chen
lctan@bsompo.com.my

Southern Region

Regional Head | James Kuah Kok Leong

BATU PAHAT

Suite 8.01, 8th Floor
Wisma Sing Long
No. 9, Jalan Zabadah
83000 Batu Pahat, Johor
Tel.: 07-433 1066
Fax: 07-435 1066

Branch Head

Phan Jing Chyi
jcphan@bsompo.com.my

JOHOR BAHRU

No. 33, Jalan Permas 10
Bandar Baru Permas Jaya
81750 Johor Bahru, Johor
Tel.: 07-387 1066
Fax: 07-387 3166

Branch Head

Howard Liew Yeng How
howard.liew@bsompo.com.my

KLUANG

No. 2, 1st Floor
Jalan Syed Abdul Hamid Sagaff
86000 Kluang, Johor
Tel.: 07-771 1066 / 07-774 1066
Fax: 07-772 1066

Branch Head

Leong Sim Yeong
syleong@bsompo.com.my

MELAKA

307, 307A & 307B
Jalan Melaka Raya 1
Taman Melaka Raya
75000 Melaka
Tel.: 06-281 3382
Fax: 06-281 2762

Regional Head

James Kuah Kok Leong
klkuah@bsompo.com.my

BRANCH NETWORK (CONT'D)

East Coast Region

Regional Head | Cecilia Chia Mee Han

KOTA BHARU

Lot 348, Taman Maju
Jalan Long Yunus
15200 Kota Bharu, Kelantan
Tel.: 09-747 6444 / 09-747 8444
Fax: 09-747 7357

Branch Head

See Yeap Seng
yssee@bsompo.com.my

KUALA TERENGGANU

No. 100, Tingkat 1
Jalan Sultan Zainal Abidin
20000 Kuala Terengganu, Terengganu
Tel.: 09-631 8550 / 09-631 9550
Fax: 09-631 7550

Branch Head

Boon Kit Cheong
kcboon@bsompo.com.my

KUANTAN

B76, Jalan Tun Ismail
Sri Dagangan Kuantan Business Centre
25000 Kuantan, Pahang
Tel.: 09-516 5620 / 09-516 5621
Fax: 09-516 5622

Acting Branch Head

Shallie Chan Lay Hwa
lhchan@bsompo.com.my

EAST MALAYSIA

Regional Head | Simon Teng Lung Hai

Sabah

KOTA KINABALU

Ground, 1st & 2nd Floor
Lot 8, Block B
Lintas Jaya, Off Lintas Highway
89500 Penampang, Sabah
Tel.: 088-701 000/1/2/3/4
Fax: 088-701 005 / 088-701 193

Branch Head

Sandra Chang Siew Fung
sfchang@bsompo.com.my

Sarawak

BINTULU

Lot 3551, 1st Floor
Jalan Main Bazaar
97000 Bintulu, Sarawak
Tel.: 086-312 575 / 086-313 576 /
086-313 577
Fax: 086-313 578

Branch Head

Steven Ting Hong Yok
hyting@bsompo.com.my

KUCHING

Lot 4370, 4403 & 1642
Section 64 (New Lot 10383)
Ground, 1st, 2nd & 3rd Floor
Panovel Commercial Centre
Jalan Simpang Tiga
93300 Kuching, Sarawak
Tel.: 082-417 858
Fax: 082-428 857

Branch Head

Alex Ong Liang Liang
alexong@bsompo.com.my

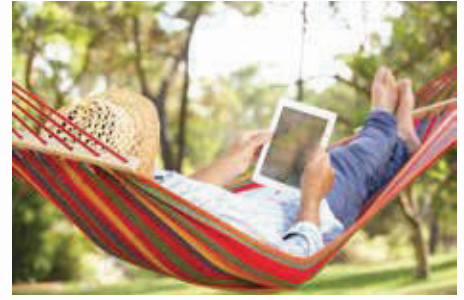
MIRI

1st Floor, Lot 2008, Jalan MS 1/3
Marina Square, Marina Parkcity
98000 Miri, Sarawak
Tel.: 085-321 453 / 085-321 454
Fax: 085-321 403

Branch Head

Hiew Sin Yeeh
syhiew@bsompo.com.my

OUR PRODUCTS



PERSONAL INSURANCE

MOTOR

- SOMPO Motor
- Motorcycle
- Accident Repair Plus

HEALTH

- Living Care
- SOMPO Health

PERSONAL ACCIDENT

- Ultima Care
- Individual PA
- Ultima V2
- Ultima V3
- Lady PA
- Traveller's PA
- Easy Rider
- Auto Plus
- Domestic Maid
- Motorcyclist Care PA

TRAVEL

- SOMPO Travel Plus

OTHERS

- Personal Liability
- Golfer's
- Houseowners/Householders
- Home Care

BUSINESS INSURANCE

ASSETS

FIRE

- Fire
- Fire Consequential Loss
- Industrial All Risk

ENGINEERING

- Boiler & Pressure Vessel
- Electronic Equipment
- Contractor's All Risk
- Erection All Risk
- Machinery Breakdown
- Loss of Profit following Machinery Breakdown
- Deterioration of Stocks
- Storage Tank

MARINE

- Marine Cargo
- Marine Hull
- Goods in Transit

PROPERTY AND PECUNIARY

- All Risks
- Burglary
- Equipment
- Fidelity Guarantee
- Glass
- Money

JMB/MC INSURANCE PACKAGE

BUSINESSINSURE PACK

COMMERCIAL MOTOR

EMPLOYEES

GROUP PERSONAL ACCIDENT

WORKMEN'S COMPENSATION

GROUP HOSPITALISATION & SURGICAL PLAN

- Group Hospitalisation
- Outpatient Clinic

FOREIGN WORKER SCHEMES

- Foreign Workers Compensation Scheme
- Foreign Workers Insurance Guarantee
- Foreign Workers Hospital and Surgical Insurance Scheme (FWHS/SKHPPA)

LIABILITY

- Product Liability
- Public Liability
- Professional Indemnity
- Errors and Omissions
- Directors' & Officers' Liability
- Employer's Liability

OTHERS

- Trade Credit

OUR VALUE-ADDED SERVICES

We provide the following services to our valued customers:-

LOSS PREVENTION SURVEY

Loss Prevention Survey is a survey for identifying potential losses which may happen inside the risk and subsequently deciding on the best way to manage these potential losses. Once a risk is identified, analysed and evaluated, the optimum method of treating the risk can be chosen and put into effect. Some of the losses include fire damage, safety problems, manufacturing process hazards, product or third party liability, etc.

PROPERTY RISK SURVEY

Property Risk Survey is a practical exercise of risk control measure subsequent to risk identification and analysis, conducted with a view to limiting the risk of property losses from fire and other perils by identifying the occurrence and likely spread of any risk. The risk survey could also be undertaken to ensure compliance with local legal requirements which include the compliance of fire fighting systems installed.

INFRARED (IR) THERMOGRAPHY SURVEY

Infrared Thermography is the technique for producing an image of invisible (to our eyes) infrared light emitted by objects due to their thermal condition. The Infrared Thermography Survey is employed to find hot spots caused by defects in connections and components. It is used to find areas of excess heat (caused by increased resistance) so that problems can be corrected before a component fails, to avoid causing damage to the component or creating safety hazards and productivity loss.

THEFT AND SECURITY SURVEY

Theft and Security Survey is a process of identifying theft / burglary risk exposure at the insured premises as well as to measure the standard of security being practiced at the premises. Recommendations to improve the security level of the risk will be given if necessary.

ROUTE AND TRACING SURVEY

During relocations, insured goods are exposed to some risks such as damage to the goods or the goods been hijacked and stolen. The Route and Tracing Survey is to help analyse the risk exposure along the route taken for delivering insured goods from one location to another location.



Berjaya Sompo Insurance Berhad (62605-U)

Customer Service

Level 36, Menara Bangkok Bank
105, Jalan Ampang, 50450 Kuala Lumpur

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